# Check for Understanding: On Buying a Used Car

## True/False Questions:

1. **True/False**: It’s okay to buy a used car without test-driving it if it looks clean and has a good history report.
2. **True/False**: Cars with complex high-end features may lead to expensive repairs as they age.
3. **True/False**: A car's total price is more important than the monthly payment when negotiating a purchase.
4. **True/False**: It's smart to buy a used car without inspecting it first if the dealer offers a warranty.
5. **True/False**: Vehicles from the Salt Belt may have hidden rust damage that can only be identified by a mechanic.
6. **True/False**: Cars with manual transmissions are generally more prone to transmission issues than automatic cars.
7. **True/False**: It's common for car dealers to create urgency and pressure buyers to make a quick decision.
8. **True/False**: It is advisable to walk out if a dealer uses high-pressure sales tactics or insists on non-refundable deposits before a test drive.
9. **True/False**: Buying a car that depreciates quickly is a good investment if the price is initially low.
10. **True/False**: All cars have issues, but it’s essential to avoid those known for costly problems like transmission or engine failures.

### Multiple-Choice Questions:

1. **What should you check before deciding on a used car?**
   * A) The car’s color
   * B) Owner reviews and complaints on reliable sites
   * C) Whether it has tinted windows
   * D) The car’s entertainment system
2. **Which of these websites is recommended for checking vehicle complaints?**
   * A) Wikipedia.org
   * B) CarComplaints.com
   * C) YouTube.com
   * D) Instagram
3. **Which car feature can lead to higher repair costs?**
   * A) Cloth seats
   * B) Manual windows
   * C) Panoramic sunroof
   * D) Standard wheels
4. **If you only focus on monthly payments, what risk are you taking?**
   * A) Missing out on color options
   * B) Overpaying in the long run
   * C) Getting the best deal
   * D) Avoiding negotiation
5. **Which of these is a good strategy when shopping for a used car?**
   * A) Making a decision on the spot to save time
   * B) Test-driving only one car to avoid confusion
   * C) Comparing several cars and negotiating with different dealers
   * D) Ignoring the total price as long as the monthly payment is affordable
6. **Why might cars with a manual transmission be a better option?**
   * A) They are more stylish
   * B) They are more fuel-efficient in most cases
   * C) They have no issues at all
   * D) They come with free maintenance
7. **What is a smart way to avoid buying a car with hidden problems?**
   * A) Inspecting it yourself thoroughly
   * B) Trusting the dealer’s word alone
   * C) Hiring a professional mechanic for a pre-purchase inspection
   * D) Checking its mileage alone
8. **What should you do if a dealer insists on a non-refundable deposit before a test drive?**
   * A) Agree, as it’s standard practice
   * B) Negotiate for a smaller deposit
   * C) Refuse and walk out if necessary
   * D) Agree if the car looks good
9. **Why should you avoid buying a car known for rapid depreciation?**
   * A) It may be less stylish
   * B) It may have higher resale value
   * C) It could lose significant value, making it a poor investment
   * D) It’s always in poor condition
10. **Which of these is NOT a good practice when buying a used car?**
    * A) Negotiating the total price before discussing financing
    * B) Shopping around and taking time to compare options
    * C) Relying solely on online descriptions without seeing the car
    * D) Checking the car’s history and complaints on trusted sites